

Collective Action, Social Movements and Social Technologies

Amber G. Young
University of Arkansas
ayoung@walton.uark.edu

Jama D. Summers
University of Tennessee,
Knoxville
jdsommers@utk.edu

Constantinos K. Coursaris
Michigan State University
coursari@msu.edu

Abstract

This manuscript introduces the Collective Action, Social Movements and Social Technologies mini track for HICSS 2019. Relevant definitions are provided with a brief overview of IS work in this area. Three papers accepted to this mini track are summarized.

1. Introduction and Concept Definitions

The rise of social media has birthed an age of protest and resistance unique to our time. While collective action and social movement phenomena are not new, the processes and outcomes of social activism have been revolutionized by social technologies such as Twitter, Facebook and tumblr. Given the emergent nature of social activism toward collective actions and social movements, scholars must agree on terminology and definitions before a cumulative tradition of research can be established. In this article, we provide some basic definitions from the IS literature and review a small sample of the work that has been done in this area.

As happens with research on emergent phenomena, some overlap in terminology and definitions has occurred within the IS literature on activism, e.g., online activism and cyberactivism are two widely-used terms for the same concept. Online activism has been defined as “social activism relying on the Internet” [5, p. 54]. Early research defined cyberactivism as “political activism on the internet” [7, p. 1]. As this stream of research has expanded, broader definitions of cyberactivism have encompassed social activism that is not necessarily political. A more recent conceptualization of cyberactivism “covers a spectrum of activism ranging from individual protest actions to online social movements” [17, p. 5-6].

Cyberactivism is most successful when actors engage together in collective action. Social and functional affordances of social media facilitate collective actions on an unprecedented scale due to decreased participation costs [10, 21]. When individuals come

together to engage in collective action, toward a common goal, in a burst organized activity over a short period, they form a cyberactivism campaign [e.g., 1]. Successful cyberactivism campaigns may contribute to, or even initiate a social movement. “Social movements entail prolonged, organized efforts to bring about-or inhibit-social, cultural, or political change, often related to identity” [20, p. 1]. Social movements occur at the societal level and cannot be accomplished by an individual acting alone. Social movement organizations, such as Greenpeace, engage in activism to affect public sensemaking and political environments [12]. Such organizations, like individuals, may use social technologies to frame information and bolster support for a social cause through cyberactivism.

Collective action occurs in many contexts and is not specific to social movements. However, collective action theories are useful for understanding social movements, and digital activism in general. Prior IS research examined cyberactivism campaigns and the role of digital technologies in social movements [e.g., 3, 9, 10, 13, 14, 15, 19]. Scholars have also applied social movement and collective action theories to understand seemingly unrelated phenomena such as information systems standardization [6], knowledge sharing [16], and open source activities [8]. A small but growing stream of research adopts a critical approach to study cyberactivism [4, 18].

2. Overview of Research in this Mini Track

One key takeaway from the IS literature on collective action, social movements, and digital technologies is that technology tools are enabling new types of protest tactics and making it more difficult for Internet users to distinguish between objective information and activism propaganda featuring campaign-specific frames of meaning [17]. Initial optimism suggested digital media might cure the ills of traditional mass media, which have become concentrated in ownership; yet, recent research suggests there is reason to view digital news media with skepticism [11]. Two of the three papers accepted to this mini track discuss “fake news”. Argha

Ray and Joey George examine political conservatism and the spread of disinformation online. Using Expanded Prominence Interpretation Theory (EPIT) as a lens, Ray and George develop propositions to explain how individual differences affect attributions of credibility in the face of disinformation in the manuscript, *Online Disinformation and the Psychological Bases of Prejudice and Political Conservatism*. This research has practical value in a time when fake news, and rumors of fake news, threaten to undermine the free press in democratic countries.

Fernando Cardoso Durier da Silva, Rafael Vieira, Kate Cerqueira Revoredo, Flavia Maria Santoro and Ana Cristina Bicharra Garcia tackle the phenomenon of fake news empirically. In their manuscript, *Can Machines Learn to Detect Fake News? A Survey Focused on Social Media*, the authors conclude that effective strategies for automatic detection of fake news require that classic detection techniques be used in conjunction with other classic techniques, coordinated by a neural network. This research has practical value for social media platform owners, activists, and political leaders concerned about societal effects of fake news diffusion.

In the third paper accepted to this mini track Hyunjin Seo builds on the foundation of prior IS research, outlining a multilevel model for analyzing collective actions for social change. In her paper *Collective Action in Digital Age: A Multilevel Approach*, she presents a model which includes four levels of agency (i.e., individual, group, organizational, and bot) and three levels of affordance (i.e., application, network infrastructure, and social system). This research contributes to current knowledge by conceptualizing bots as agents in digital collective action and by calling attention to the need for multilevel investigations of cyberactivism.

3. Conclusion

The papers in this mini track address important topics and contribute to a growing body of research on collective action, social movements, and digital technologies. Though collective action and social movements research has mature literatures in sociology, economics, psychology, and communication, the research area of social movements and social technologies is still at a nascent stage in the information systems literature. Social media afford exposure to social injustices, large-scale participation in cyberactivism, and decreased distance between power holders and regular citizens. These affordances

give cyberactivists unprecedented access to decision makers and influence on public discourse. These affordances can be used for social good, e.g., to empower the marginalized and fight for justice, or for social harm, e.g., terrorism or disinformation campaigns. As social technologies continue to be used for good and evil, information systems scholars must rise to the challenge of identifying the role of information systems research in developing insights and strategies to promote information systems use for social good. Research contributing to understanding of how to counter the “dark side” effects of information systems misuse would also provide value [2].

4. References

- [1] Ameripour, A., Nicholson, B. & Newman, M. (2010) Conviviality of internet social networks: an exploratory study of internet campaigns in Iran. *Journal of Information Technology*, 25, 244–257
- [2] Alter, S. The 2003 Annual Report on Global Terrorism: An Information System Failure?. *The Communications of the Association for Information Systems*, 14(1), 38. 2004.
- [3] Cardoso, A., Boudreau, M.-C. & Carvalho, J.Á. (2013) Think individually, act collectively: Studying the dynamics of a technologically enabled civic movement, Presented at the *International Conference on Information Systems (ICIS 2013): Reshaping Society Through Information Systems Design*, Vol. 5, pp. 4267–4277.
- [4] George, J. J., and Leidner, D. E. “Why Marginalized Groups Struggle to Leverage Digital Activism,” *Americas Conference for Information Systems* in New Orleans, LA, 2018.
- [5] Ghobadi, S. & Clegg, S. (2015) ‘These days will never be forgotten ...’: a critical mass approach to online activism. *Information and Organisation*, 25, 52–71
- [6] Markus, M. L., Steinfeld, C. W., and Wigand, R. T. “Industry-wide information systems standardization as collective action: the case of the US residential mortgage industry.” *MIS Quarterly*, 2006. pp. 439-465.
- [7] McCaughey, M., and Ayers, M. D. (Eds.). “Cyberactivism: Online activism in theory and practice,” Routledge. 2013.
- [8] McGonigal, J. “Reality is broken: Why games make us better and how they can change the world,” Penguin. 2011.
- [9] McRae, C. O., Bernard, J. G., and Cranefield, J. “Understanding the Internet Pitchfork Mob: Internal Revolutionary Activity in Self-Regulated Online Communities,” *Australian Conference on Information Systems*. 2016.

- [10] Miranda, S. M., Young, A., and Yetgin, E. "Are social media emancipatory or hegemonic? Societal effects of mass media digitization," *MIS Quarterly*, 40(2), 2016. pp. 303-329.
- [11] Miranda, S., Young, A., and Yetgin, E. Is the digital media a panacea for the ills of mass media concentration?. *LSE Business Review*, 2017.
- [12] Selander, L., and Jarvenpaa, S. L. "Digital action repertoires and transforming a social movement organization," *MIS Quarterly*, 40(2), 2016. pp. 331-352.
- [13] Stewart, M., and Schultze, U. "A Performative Identity Perspective of Cyberactivism: The Case of My Stealthy Freedom," *International Conference for Information Systems*, 2017.
- [14] Tim, Y., Yang, L., Pan, S.L., Kaewkitipong, L. & Ractham, P. (2013) The emergence of social media as boundary objects in crisis response: a collective action perspective. Presented at the *International Conference on Information Systems (ICIS 2013): Reshaping Society Through Information Systems Design*, 5, 3882–3893.
- [15] Vaast, E., Safadi, H., Lapointe, L., & Negoita, B. (2017). Social media affordances for connective action: an examination of microblogging use during the Gulf of Mexico oil spill. *MIS Quarterly*, 41(4).
- [16] Wasko, M. M., and Faraj, S. "Why should I share? Examining social capital and knowledge contribution in electronic networks of practice," *MIS Quarterly*, 2005. pp. 35-57.
- [17] Yetgin, E., Young, A. G., and Miranda, S. M. "Cultural production of protest frames and tactics: Cybermediaries and the SOPA movement," *International Conference for Information Systems* in Orlando, FL. 2012.
- [18] Young, A. G. "Using ICT for social good: Cultural identity restoration through emancipatory pedagogy," *Information Systems Journal*, 28(2), 2018. pp. 340-358.
- [19] Young, A. G., & Miranda, S. M. "Cultural identity restoration and purposive website design: A hermeneutic study of the Chickasaw and Klamath tribes," In *System Sciences (HICSS)*, 2014 47th *Hawaii International Conference on System Sciences* (pp. 3358-3367). IEEE. 2014.
- [20] Young, A., Summers, J., and Coursaris, C. "Introduction to the Minitrack on Social Movements and Social Technologies," *Hawaii International Conference for System Sciences* in Waikoloa, HI. 2018.
- [21] Zheng, Y., & Yu, A. (2016). Affordances of social media in collective action: the case of Free Lunch for Children in China. *Information Systems Journal*, 26(3), 289-313.